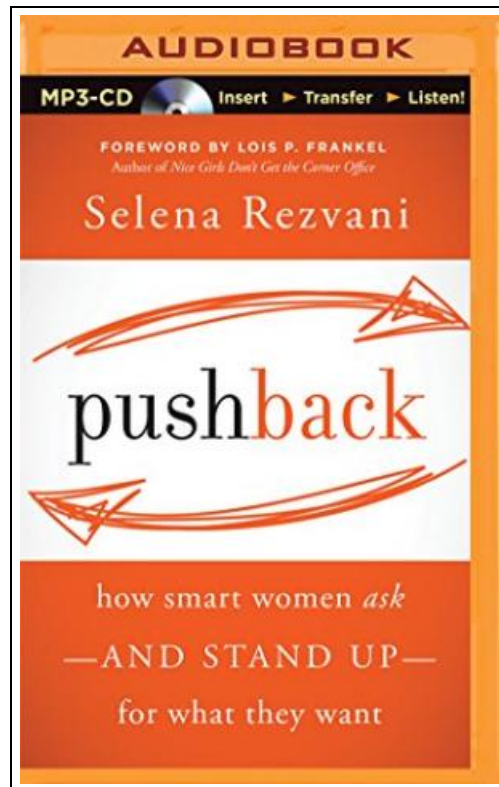


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BRILLIANCE AUDIO, 2015. CD-Audio. Condition: New. Unabridged. Language: English . Brand New. Popular leadership blogger gives the low-down on standing up for yourself In Pushback, top leadership consultant Selena Rezvani argues that self-advocacy is critical to success. Yet women initiate negotiations four times less often than men, resulting in getting less of what they want--promotion opportunities, plum assignments, and higher pay. This audiobook shines a light on the real rules of holding your own and pushing back for what is rightfully yours. Drawing on interviews with high-level leaders, Rezvani offers listeners in the first half of their career the unedited truth about how women have asked their way to the top and triumphed--and how you can too. --Includes interviews with top business leaders such as Marie Chandoha, CEO of Charles Schwab Investment Management; Cindi Bigelow, President of Bigelow Tea Company; Fizzah Jafri, COO at Morgan Stanley; Rosemary Turner, President at UPS; and Irene Chang Britt, Chief Strategy Officer at Campbell s Soup--Offers a reliable and methodic approach to negotiating and navigating tough conversations--Highlights compelling facts and research from the world of psychology and leadership Insightful and accessible, Pushback is a timely resource for savvy women who want to leverage their skills, promote themselves effectively, and fast track their careers.



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