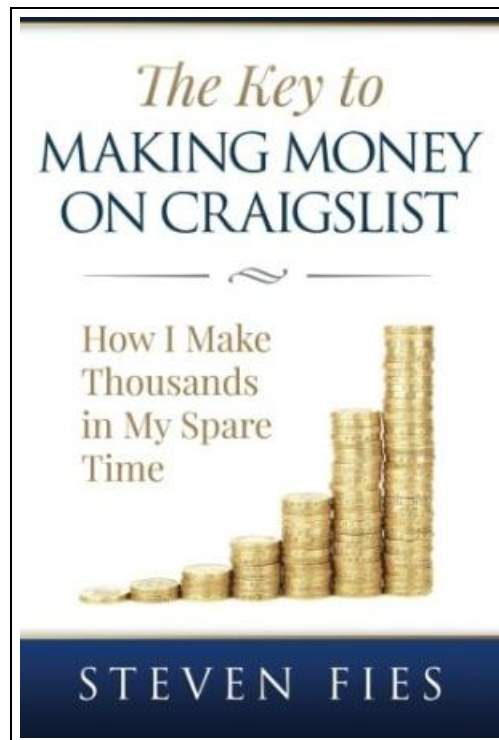


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THE KEY TO MAKING MONEY ON CRAIGSLIST: HOW I MAKE THOUSANDS IN MY SPARE TIME



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Steven Fies, United States, 2014. Paperback. Book Condition: New. 225 x 150 mm. Language: English . Brand New Book ***** Print on Demand *****.The Key to Making Money on Craigslist features a complete system for building sustainable wealth through merchandise resale. Over the course of more than 275 pages, Steven Fies shows you exactly how he did over \$20,000.00 in sales and earned over \$6,000.00 in gross profit in one year on Craigslist - all in just a few hours per week. With a core focus on teaching you reliable and tested methods for profitable resale, this book delivers immediately usable steps to harness your business acumen and realize success. In the book, you will: -Learn how to analyze pricing, spot deals, craft killer advertisements, take intelligent risks, and negotiate successfully with others. -Study real-life examples, actual transactions with buyers and sellers, and the underlying thought processes that lead to successful deals. -Discover the hard and fast rules for instantly becoming more profitable and avoiding the most common pitfalls. One chapter at a time, you will learn exactly what to buy, why to buy it, how to thoroughly research price points, and what to say to buyers and sellers to close deals. Graphs, screenshots, and even mathematical equations are introduced to help you grasp every concept in detail, so you can replicate the exact processes required for positive cash gains. Key concepts are reinforced and illustrated in context through insightful stories of the author's transactions. The first chapter provides a bird's eye view of the entire system from a big-picture perspective. Chapter two supplies psychological tools to help you conquer your fears and develop the mental strength to take calculated risks. The human fallacy of Loss Aversion is explored in depth, including a startling explanation of how this...



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